

# Datanet Data Centre and Hosting Case Study

## Optimising Workstation Hosting for Agile Computers

**datanet.co.uk**  
Secure Sustainable Hosting & Networks

### About Agile Computers. Making your IT systems safe and secure.

Agile Computers provides IT support, IT solutions and IT security for start-ups, SMEs, scale-ups, non-profit and corporate blue-chip companies. Their support covers every aspect of their customers' technology either as a one-off fix or on an ongoing basis, with remote access to all their customers' systems.

Their Technical Support team offer a variety of outsourcing solutions for individuals and businesses to maintain and protect their IT network by monitoring and managing its overall performance reducing disruption, data loss and downtime. Agile website: <https://www.agilecomputers.co.uk/>

**The Challenge:** Paul, Alan and Gavin first visited Datanet at ARK in October 2024 and were highly impressed with our cutting-edge data halls and client amenities available to all our rack customers. They were particularly impressed by the security ARK offer. They were looking to move to a more secure facility and immediately knew that Datanet and ARK would be able to offer top-level security. The sustainability features, amongst others, were an added bonus.

**Datanet Solution:** Agile signed their contract with Datanet in December 2024 and began their onboarding process just a week later. By mid-January, they had officially moved into their dedicated Ultra Third Rack. Throughout the transition, Datanet's Support Team was actively involved—offering hands-on assistance, answering technical queries, and coordinating with Agile's internal teams to ensure a seamless and efficient migration. Their swift integration stands as a testament to the effectiveness of our onboarding procedures and the collaborative effort between both teams – ***“we are feeling that this is the start of a beautiful relationship”***.



### Requirements and Solution Summary:

- 1/3 Rack 15U Compartment 800 wide x 1200 deep
- Dual 16A power feeds as standard together with dual 1Gb Internet feeds
- Data centre with excellent [sustainability](#) credentials designed in
- Government 'official' security facility with 24x7 security on site and ISO27001 certified
- 24x7 access for Agile engineers with workshop and welfare facilities included
- Helpful, friendly, accommodating, reliable people on-site to help
- Great value with many extras included, interconnects, block of IP's, remote hands etc

Feedback from Paul Martin – Director: ***“After more than 33 years serving loyal customers, if we’ve learned anything it’s that any partnership must be an extension of the standards we set ourselves when delivering services. Customers expect a personal approach, and we immediately felt the culture at Datanet was like our own. It’s one thing to have a facility that offers excellent security, redundancy and sustainability, but the people at Datanet make the real difference and helped to make our migration a success. We look forward to the future with confidence, with Datanet behind us”***.