Sunspeed

datanet.co.uk
Private Cloud Solutions

Data Centre & IT Relocation

Call Datanet on **01252 810010**

Datanet

Established in 1996, Datanet is a recognised leader in providing Data Centre, CoLocation, Hosting and Connectivity services. Privately owned, with its head office and highly qualified staff operating from its own datacentre in Fleet, Hampshire, with two additional facilities in London, Datanet is the name you can trust to deliver your hosting and connectivity solutions.

- ✅ Data Centre: CoLocation, Racks, 1/3 Racks and 1U space.

- ✅ Hosting: Nutanix HCI, Virtual (VMware) and Physical servers.

- ✅ CoLocation: Fleet AHF private data centre together with London data centres THN and EQ HEX.

- ✅ Connectivity: Fibre private circuits, MPLS, business DSL.

- ✅ Fortinet Partner – NGFW security for hosting & connectivity.

- ✅ ISO27001 since Feb'12, our mantra is "CIA" Confidentiality, Integrity and Availability.

Datanet is the most accommodating, flexible and adaptable data centre in London and the South.

Sunspeed & Datanet

For many organisations, physically moving their critical IT equipment is a daunting prospect. More than this, it is perceived as both risky and expensive. As a result, even if organisations can see the value of moving their IT equipment from their existing Data Centre or in-house Server Room to a new Data Centre, it can still be hard to get the management team to sign-off.

Datanet have partnered with Sunspeed to help bridge the gap. Sunspeed is a leading IT relocation company that specialises in helping organisations move their critical IT equipment. A tried and tested process-driven approach ensures your move is cost effective and executed in a way that minimises risk and service disruption. Our approach is documented over the following pages.

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"Datanet is a leading Data Centre provider who we are very happy to partner with. No matter the size and scope of the project, we treat every client and project with the same level of care and attention to detail. With the correct planning and preparation, physically moving your IT equipment can be straightforward and stress-free."

**Adam Jermy,
Managing Director,
Sunspeed.**

Sunspeed

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"Sunspeed are known in the industry for their high service levels, cost effective pricing and flexible approach. We have chosen to partner with Sunspeed to provide our customers with the peace of mind around logistics and technical planning they need, when considering Datanet as their Data Centre partner."

**Conleth McCallan,
Managing Director,
Datanet.**

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Sunspeed

Our tried and tested process driven approach means we are chosen time and time again by leading organisations to deliver their critical Data Centre relocation projects. We undertake site surveys and risk assessments, we'll run full hardware and cable trace audits and we'll design the key migration documents such as rack elevation diagrams, patching schedules and a migration plan. On top of that we'll supply cable materials, deliver all the cabling and manage the physical move of your equipment on a de/re rack basis.

- ✓ Site Surveys and Risk Assessments.
- ✓ Technical Project Management.
- ✓ Full Hardware and Cable Trace Audits.
- ✓ Pre-Cabling and Migration Support.

- ✓ Physical IT Relocation.
- ✓ Security Cleared Engineers.
- ✓ Computer-spec Vehicle.
- ✓ Specialist Tools and Equipment.

Secure IT Transport

Whether you need to move a single server or an entire Data Centre, Sunspeed working together with Datanet are here to help you.

Over the last 3 decades, Sunspeed has delivered thousands of specialist IT moves and server relocation projects. We support many of the UK's Data Centres and are trusted by organisations small and large across both the private and public sectors.

- ✔ Unmarked computer spec vehicles.
- ✔ No unscheduled stops along the route.
- ✔ Additional security options.
- ✔ Security cleared engineers.

- ✔ Full site surveys and Risk and Method Statement creation.
- ✔ Industry leading insurance.
- ✔ Specialist tools and equipment.
- ✔ Working and planning together with Datanet.

Our Vehicles

Hard-Sided

GPS Tracking

Full Closure Platform Tail-Lift with a 3000kg lift capability

Air-Ride Suspension

Panic Alarm

2544

Security

Sunspeed focuses very heavily on physical security.

- ✔ Security cleared engineers.
- ✔ Full chain of custody paperwork.
- ✔ Client access to GPS tracking via portal.
- ✔ Full closure platform tail-lifts.

- ✔ Panic alarms.
- ✔ Hard sided vehicles.
- ✔ Anti-tamper seals and padlocks.
- ✔ Vehicle deadlocking and container bolts.

Personnel

✓ Security Cleared Relocation Engineers.

✓ All personnel will carry government issued photographic ID, standard PPE, high visibility vests, gloves and protective footwear as required.

✓ Uniformed, friendly and helpful engineers.

✓ Engineer and vehicle details provided at least 48 hours prior to project commencement.

✓ Racks and networking prepared by experienced data centre engineers.

Equipment and Packaging

- ✓ Data Centre flight cases.

- ✓ Stair walkers.

- ✓ Protective flooring.

- ✓ Server lifters.

- ✓ Anti-static bubble-wrap.

FAQs

1 **Do you de/re rack equipment?**

Our team of security cleared relocation engineers are experts at de and re racking server, storage and network equipment and have a vast amount of experience working across a multitude of hardware platforms. Utilising Sunspeed to de/re rack means equipment can be loaded and unloaded straight into and out of our custom designed flight cases – mitigating risk by reducing contact points from the relocation process.

2 **Do you offer technical project management?**

A Data Centre move is a good opportunity to run technical refresh activities – and more times than not, moves are not executed on a mirror-image basis. By analysing the technical data and project objectives, and then combining this with any real-world constraints, Sunspeed is able to deliver Technical Project Management (TPM) to design the key technical documents necessary to underpin a critical IT Move. Sunspeed will work with and advise your technical teams to create the delivery site rack plans, patching schedules and the migration plan.

3 **Do you de/re cable equipment?**

For large and/or critical migrations, where downtime is an important factor, the recommended approach when it comes to cabling is to deliver a pre-patch cabling solution ahead of time. For instances where a pre-patch has already been delivered, migration support is provided to make the final connections. For smaller or less critical moves, where either the time to run new cables in is less, or where there is no downtime pressure, we can simply provide migration support to connect and dress all cables post relocation.

Why Sunspeed and Datanet?

1

Safe and Secure
– At Sunspeed, the whole physical relocation process is aligned with industry best practice. All operating personnel are Security Cleared, our vehicles are unliveried and are fitted with multi-level security features, and strict security protocols and processes are enforced to ensure the discreet and safe movement of your equipment, and your data.

2

Industry Leading Insurance – We work hard to ensure we have the most appropriate Goods in Transit insurance cover in our market. There are no single item limits and we are able to move up to £3m of equipment per vehicle without underwriter approval.

3

Project Coordination – No matter the size or scope, a dedicated project coordinator is assigned to all projects. As the main point of contact whilst a project is in delivery, the project coordinator is responsible for coordinating site surveys, developing the migration plan, briefing the engineering teams and organising the logistics.

4

UK's longest established ISP and data centre operator
– Flexible, adaptable and accomodating data centre. Easy access from M3, M25, London and the South.

Generous bandwidth and generous dual 8kW power to your rack.

Office space and workshop space available along with PoC lab space.

Private layer2 LAN extension available, bringing the data centre on net with your office network.

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