

Proof of Concept (PoC) Labs for Axians ([read this story online](#))

About Axians

Axians supports its customers – enterprises, public sector, carriers and service providers – from IT and Infrastructure services to digital transformation. Axians provides a comprehensive portfolio of solutions: software solutions, cloud-based and managed IT services, data systems and data centres, enterprise networks and digital workspace, telecommunications infrastructures. Axians is a brand of VINCI Energies.

Axians UK website: <http://www.axians.co.uk/>

The Challenge

Axians (formerly Imtech) approached Datanet in May 2014 as they were looking to both modernise and consolidate their Proof of Concept Laboratory facilities, at that time located in Chessington. Axians primarily required a quantity of racks to facilitate their proof of concept work for their large Telecoms and ISP customers. This work typically requires testing of sophisticated network and routing equipment over several months to ensure it is fit for purpose and the design meets the client's requirements. This in turn means that the equipment will be racked and hosted in the data centre for the test period and thereafter boxed up in the original packaging and shipped around the world. So not only did Axians require secure racks and secure hosting facilities but also secure long-term storage for packaging along with meeting rooms, workspace and welfare facilities for their engineers.

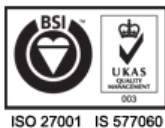
Datanet Solution

Datanet provided a quantity of contiguous racks, all capable of 8kW, 32A or DC power, with substantial bandwidth and a private circuit to the head office to bring the solution on net for Axians. Along with the racks, Datanet also provided meeting rooms, workshop space, canteen facilities and importantly, to facilitate the lab work, Datanet provided a 40 foot rugged, water proof and secure sea container with easy access from the data centre.



Requirement and Solution Summary:

- Large 47U racks for Proof of Concept Lab work, each rack with high power AC/DC supplies
- Private circuit to head office, facilitate LINX membership and interconnects with major carriers
- Workshop and meeting rooms, secure storage for packaging (sea container)



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