



## Connect remote/home office workers

### DATANET.CO.UK Case Study - Lynne Hargreaves

#### Background

Lynne Hargreaves Associates has built its reputation in resourcing finance professionals, from finance directors to newly qualified accountants. Through representing a high calibre of candidates it is able to provide an unparalleled level of consulting services.

#### Customer issue

The recruitment industry isn't tied by locations or borders so Hargreaves was keen that her staff weren't locked into a central office. "I felt a real office environment wasn't relevant, my clients buy into our success and experience and themselves have offices all over the world. I wanted to move to having several remote offices rather than a central one," explained Hargreaves.

#### The solution

Datanet's broadband service is a fully firewalled multi-user service for the business user who requires high speed broadband connectivity, with speeds of up to 2Mb. Lynne Hargreaves has a connection that terminates directly at Datanet's datacentre negating the need to go over an often-volatile Internet connection.

Datanet run a number of datacentres, all of which are equipped with the latest security technologies including palm-scanning equipment, 24-hour security, fire suppression and an uninterrupted power supply with multiple connections to the power grid.

Datanet provides 24/7 support to Lynne Hargreaves and has implemented a Juniper NetScreen maintained firewall to protect Lynne Hargreaves from external intrusion and enable secure remote access. The server provides terminal emulation for all of Lynne Hargreaves Microsoft Office applications, which the team can access over a fast and secure VPN connection.

Lynne Hargreaves Associates has kept a central phone number in Godalming, Surrey but a call can then seamlessly be re-routed hundreds of miles to one of the consultants, with clients simply thinking the call has been put through to the office next door.

Hargreaves finds that Virtual Office working has led to her being more productive. "Datanet's solutions have enabled me to manage my time more effectively and reduce interruptions. In addition I have decreased my costs by over £16,000 a year."

"With a fast and secure connection to a hosted server, remote working has become an increasingly popular alternative for many UK businesses," said Datanet MD Conleth McCallan. "Lynne Hargreaves Associates has found that it has increased its efficiency whilst decreasing its overheads, an attractive prospect for any business."